

# CRDB BANK PLC

REPORT OF CONDITION OF BANK PURSUANT TO SECTION 32(3) OF THE BANKING AND FINANCIAL INSTITUTION ACT 2006

## AUDITED FINANCIAL STATEMENTS

CONSOLIDATED AND BANK STATEMENT OF FINANCIAL POSITION AS AT 31ST DECEMBER 2014	(Amounts in Million Shillings)			
	GROUP Current Year 31/12/2014	GROUP Previous Year 31/12/2013	BANK Current Year 31/12/2014	BANK Previous Year 31/12/2013
<b>A. ASSETS</b>				
1. Cash	163,333	129,200	159,549	128,105
2. Balances with Bank of Tanzania	386,237	377,022	378,808	371,098
3. Investment in Government Securities	594,585	569,146	566,918	556,576
4. Balances with Other Banks and financial institutions	283,352	273,334	278,274	270,739
5. Cheques and items for clearing	11,274	44,589	10,851	44,494
6. Interbranch float items	-	-	-	-
7. Bills negotiated	47	84	47	84
8. Customers Liabilities on acceptances	-	-	-	-
9. Interbank Loans Receivables	-	-	-	-
10. Investment in other securities	-	-	-	-
11. Loans, Advances and Overdrafts (Net of Allowances for Probable Losses)	2,545,296	1,993,106	2,494,931	1,988,865
12. Other Assets	108,567	72,098	101,745	69,355
13. Equity Investments	2,280	2,280	24,591	22,301
14. Underwriting accounts	-	-	-	-
15. Property, Plant and Equipment	115,126	97,809	109,015	93,603
<b>16 TOTAL ASSETS</b>	<b>4,210,097</b>	<b>3,558,668</b>	<b>4,124,729</b>	<b>3,545,220</b>
<b>B. LIABILITIES</b>				
17. Deposits from other banks and financial institutions	94,594	53,940	36,068	53,855
18. Customer deposits	3,390,921	3,024,429	3,361,995	3,008,452
19. Cash letters of credit	-	-	-	-
20. Special deposits	-	-	-	-
21. Payment orders / transfers payable	54,242	13,245	53,828	13,243
22. Bankers' cheques and drafts issued	3,080	2,197	2,416	2,130
23. Accrued taxes and expenses payable	13,956	9,005	13,098	8,667
24. Acceptances outstanding	-	-	-	-
25. Interbranch float items	-	-	-	-
26. Unearned income and other deferred charges	7,886	3,282	7,821	3,260
27. Other Liabilities	33,096	26,864	44,096	35,373
28. Borrowings /Subordinated debts	171,171	49,956	171,171	49,956
<b>29 TOTAL LIABILITIES</b>	<b>3,768,946</b>	<b>3,182,918</b>	<b>3,690,493</b>	<b>3,174,936</b>
<b>30 NET ASSETS / ( LIABILITIES )</b>	<b>441,151</b>	<b>375,750</b>	<b>434,236</b>	<b>370,284</b>
<b>C. SHAREHOLDERS' FUNDS</b>				
31. Paid up share capital	54,413	54,413	54,413	54,413
32. Share Premium	18,765	18,765	18,765	18,765
33. Retained earnings	250,969	214,375	245,394	209,264
34. Profit /(Loss) account	95,645	84,378	95,304	83,607
35. Others (Regulatory, Revaluation and Translation reserve)	21,359	3,819	20,360	4,235
36. Minority Interest	-	-	-	-
<b>37 TOTAL SHAREHOLDERS' FUNDS</b>	<b>441,151</b>	<b>375,750</b>	<b>434,236</b>	<b>370,284</b>
38. Contingent Liabilities	585,004	675,788	585,004	675,788
39. Non performing loans & advances	129,247	126,307	129,247	126,307
40. Allowances for probable losses	30,846	35,284	35,284	35,284
41. Other non performing assets	-	-	-	-
<b>D. SELECTED FINANCIAL CONDITION INDICATORS</b>				
(i) Shareholders Funds to Total assets	10%	11%	11%	10%
(ii) Non performing loans to Total gross loans	5%	6%	5%	6%
(iii) Gross Loans and advances to Total deposits	76%	67%	75%	67%
(iv) Loans and Advances to Total assets	60%	56%	60%	56%
(v) Earnings assets to Total assets	75%	72%	74%	72%
(v) Deposits growth	12%	17%	12%	17%
(iv) Assets growth	18%	16%	16%	16%

CONSOLIDATED AND BANK STATEMENT OF PROFIT OR LOSS - 31ST DECEMBER 2014	(Amounts in Million Shillings)			
	GROUP Current Year 31/12/2014	GROUP Previous Year 31/12/2013	BANK Current Year 31/12/2014	BANK Previous Year 31/12/2013
1. Interest Income	371,699	304,878	368,372	303,078
2. Interest expense	(95,512)	(69,277)	(93,938)	(69,049)
<b>3. Net interest income</b>	<b>276,187</b>	<b>235,601</b>	<b>274,434</b>	<b>234,029</b>
4. Bad debts written off	-	-	-	-
5. Impairment Losses on Loans and Advances	(36,886)	(31,519)	(36,761)	(31,519)
<b>6. Non-Interest Income</b>	<b>151,094</b>	<b>121,983</b>	<b>142,894</b>	<b>116,898</b>
6.1 Foreign Currency Dealings and Translation Gain / (Loss)	29,334	28,528	27,211	27,854
6.2 Fees and Commissions	121,498	92,759	115,661	88,987
6.3 Dividend Income	-	-	-	-
6.3 Other Operating Income	262	696	22	57
<b>7. Non-Interest Expense</b>	<b>(258,151)</b>	<b>(204,044)</b>	<b>(250,559)</b>	<b>(200,126)</b>
7.1 Salaries and Benefits	(120,949)	(91,462)	(111,552)	(84,666)
7.2 Fees and Commissions	(2,894)	(644)	(13,109)	(10,774)
7.3 Other Operating Expenses	(134,308)	(111,938)	(125,898)	(104,686)
<b>8. Operating Income/(Loss)</b>	<b>132,244</b>	<b>122,021</b>	<b>130,008</b>	<b>119,282</b>
9. Income tax provision	(36,599)	(37,643)	(34,704)	(35,675)
<b>10 Net income (Loss) after income Tax</b>	<b>95,645</b>	<b>84,378</b>	<b>95,304</b>	<b>83,607</b>
11. Number of Employees	2,387	2,158	2,206	2,024
12. Basic Earnings Per Share	43.9	38.8	43.8	38.4
13. Diluted Earnings Per Share	43.9	38.8	43.8	38.4
14. Number of Branches	123	103	120	102
<b>SELECTED PERFORMANCE INDICATORS</b>				
(i) Return on Average Total Assets	3%	3%	3%	3%
(ii) Return on Average Shareholders' Funds	22%	22%	22%	23%
(iii) Non interest Expense to Gross Income	60%	57%	60%	57%
(iv) Net Interest Income to Average Earning Assets	9%	9%	9%	9%

CONSOLIDATED AND BANK STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31ST DECEMBER 2014	(Amounts in Million Shillings)			
	GROUP Current Year 31/12/2014	GROUP Previous Year 31/12/2013	BANK Current Year 31/12/2014	BANK Previous Year 31/12/2013
<b>I: Cash flow from operating activities:</b>				
Net income /(Loss)	132,244	122,021	130,008	119,282
Adjustment for :				
- Impairment / Amortization	64,741	53,776	63,231	52,718
- net change in loans and advances	(599,713)	(205,552)	(553,630)	(201,321)
- gain / loss on sale of assets	91	29	87	29
- net change in deposits	402,963	351,854	331,734	336,812
- net change in short term negotiable securities	(26,088)	(47,733)	(10,430)	(44,391)
- net change in other liabilities	55,753	16,042	56,671	19,787
- net change in other assets	(30,067)	(67,266)	(26,652)	(65,559)
- tax paid	(44,658)	(40,978)	(42,357)	(39,215)
- Others	16,592	(1,841)	16,162	(1,263)
<b>Net cash provided ( used ) by operating activities</b>	<b>(28,142)</b>	<b>180,352</b>	<b>(35,176)</b>	<b>176,879</b>
<b>II: Cash flow from investing activities:</b>				
Dividend received	-	-	-	-
Purchase of fixed assets	(41,389)	(35,178)	(38,754)	(34,366)
Proceeds from sale of fixed assets	900	136	900	136
Purchase of non - dealing securities	-	-	-	-
Proceeds from sale non - dealing securities	-	-	-	-
Others	(10,059)	(6,917)	(12,076)	(9,848)
<b>Net cash provided (used) by investing activities</b>	<b>(50,548)</b>	<b>(41,959)</b>	<b>(49,930)</b>	<b>(44,078)</b>
<b>III: Cash flow from financing activities:</b>				
Repayment of long term debt	-	-	-	-
Proceeds from issuance of long term debt	-	-	-	-
Proceeds from issuance of share capital	-	-	-	-
Payment of cash dividends	(29,048)	(24,848)	(29,048)	(24,848)
Net change in other borrowings	119,406	49,956	119,406	49,956
Others	-	-	-	-
<b>Net cash provided (used) by financing activities</b>	<b>90,358</b>	<b>25,108</b>	<b>90,358</b>	<b>25,108</b>
<b>IV: Cash and cash equivalents:</b>				
Net increase ( decrease ) in cash and cash equivalent	11,668	163,501	5,252	157,909
Cash and cash equivalents at the beginning of the quarter / year	475,697	312,196	465,400	307,491
<b>Cash and cash equivalent at the end of the Quarter / year</b>	<b>487,365</b>	<b>475,697</b>	<b>470,652</b>	<b>465,400</b>

The above extracts are from the Financial Statements of the Bank for the year ended December 31, 2014 which have been prepared in accordance with International Financial Reporting Standards, and Companies Act, CAP 212 Act No. 12 of 2002.

The Financial Statements were audited by PricewaterhouseCoopers Certified Public Accountants (T) and received a clean audit report.

The Financial Statements were approved by the Board of Directors and signed on their behalf by:

**Mr. Martin J. Mmari**  
**Dr. Charles S. Kimei**  
**Mr. Ally H. Laay**

**Board Chairman**  
**Managing Director**  
**Director**

Dated:

20th March 2015

**Tuma pesa kwa simu kwa SimBanking**

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www.crdbbank.com

**CRDB BANK**  
The bank that listens

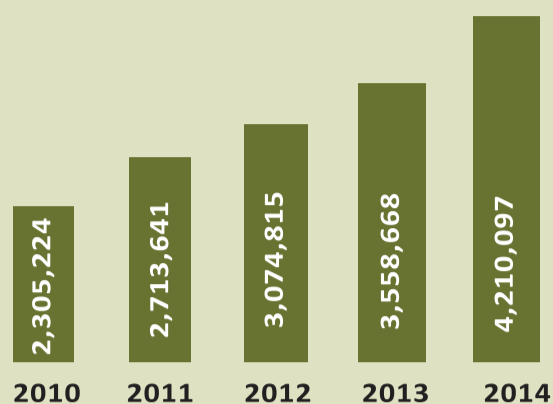
# CRDB BANK PLC

## FINANCIAL HIGHLIGHTS

### ASSETS

**+18.3%**

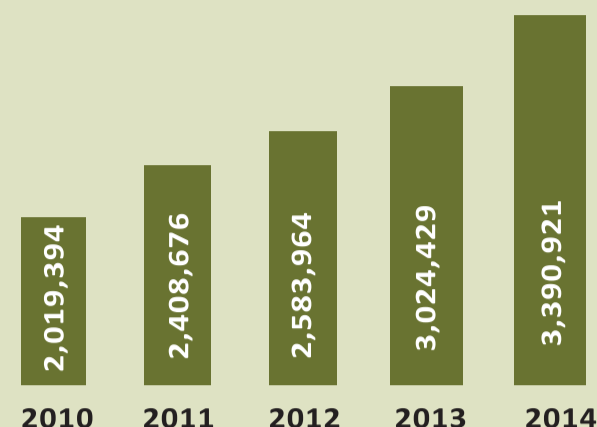
TZS 4,210,097 Million  
2013: 3,558,668 Million



### DEPOSITS

**+12.1%**

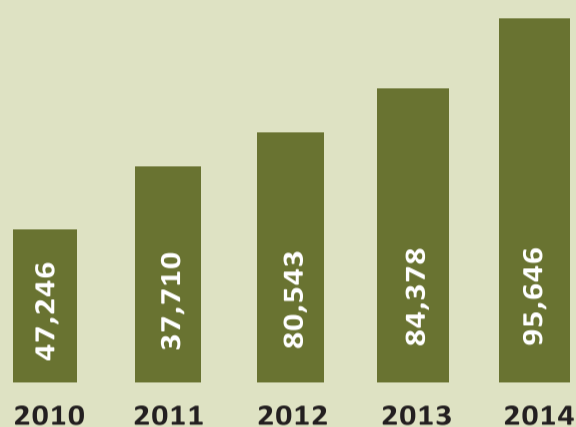
TZS 3,390,921 Million  
2013: 3,024,429 Million



### PROFIT AFTER TAX

**+13.4%**

TZS 95,646 Million  
2013: 84,378 Million



### SHAREHOLDERS FUND

**+17.4%**

TZS 441,151 Million  
2013: 375,750 Million



The Board of Directors has proposed payment of dividend of TZS 15 per share for the year 2014

Number of Branches

Number of ATMs



- The Bank's Agent (FahariHuduma) network grew from 491 agents in 2013 to 1,067 agents in 2014
- Microfinance institutions increased from 411 in 2013 to 469 in 2014
- 20 Branches including 2 in Burundi were opened during the year
- More than 1 million cards were issued by the end of 2014 with more than 18 million transactions valued TZS 2,248 billion
- More than 1 million customers have registered with SimBanking by the end of year 2014 with more than 9 million transactions valued TZS 451 billion
- Throughout our network of 374 ATMs, more than 18 million transactions were carried out in 2014 with the value of more than 2,208 billion

TUMA PESA NA

**SimBanking**

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